

ABSTRACT
FACTORS THAT AFFECT THE CAPITAL STRUCTURE IN
REAL ESTATE AND PROPERTY COMPANIES IN
INDONESIAN STOCK EXCHANGE

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Capital structure is an important issue for any companies; good or bad capital structure will have a direct effect on the financial position of the company. The problems being faced by the real estate and property companies that go public on the Stock Exchange is the high level of debt held. With the high levels of debt caused a decline in value of the company in the eyes of the investors. The existence of this phenomenon, there is an interest to learn about the effect of simultaneous, effect of partial and variable dominant: asset structure, profitability, company size and sales growth in the capital structure of real estate and property companies that went public on the Stock Exchange.

The population of this study is all real estate and property companies listed in the Stock Exchange in 2013, amounting to 17 companies. Sampling was done by purposive sampling method with the criteria that the real estate and property companies are actively listed on the Stock Exchange and included summary financial statements are recorded in the Indonesian Capital Market Directory, for the period 2009-2011. Based on the criteria selected as the study sample as many as 13 companies.

Asset structure, profitability, company size, sales growth, simultaneously, and partially has significant impact on capital structure. Firm size has a dominant influence on the capital structure of the Company Property and Real estate in Indonesia Stock Exchange.

The financial manager should consider, the financing of the assets arrangement is useful for achieving the level of profit from the sale are expected, and in accordance with the size of the company. In addition to the need to consider the use of debt careful, because if additional debt is too large can reduce a company's financial performance. Stability sales growth rate must be considered, so as to contribute to profitability.

***Keyword: Assets Structure, Profitability, Company Size, Sales Growth,
Capital Structure***

Introduction

Real estate and property companies often have inconsistencies in investing activities during the crisis in which real estate companies and property experienced a sharp decline that the company should be careful in allocating funds for the benefit of the project (business). The problems being faced by companies that go public on the Stock Exchange is the high level of debt. This reflects the dependence of real estate and property companies in Indonesia go public on the Stock Exchange on the external parties is big. If these conditions persist and not immediately repaired, it would be harmful for the company. With the higher debt, it would make the declining value of the company from investors' view.

There are many factors that affect company in determining the capital structure policy. According to Weston and Brigham (2001), variables that affect the capital structure are: 1) stability of sale; 2) assets structure; 3) operating leverage; 4) growth rate; 5) profitability; 6) tax; 7) control; 8) attitude of management; 9) attitude of the lender; 10) market conditions; 11) internal condition of company; 12) financial flexibility. Meanwhile, Riyanto (2005) found that affect the capital structure are: 1) rate of interest; 2) stability of earnings; 3) the composition of assets; 4) risk level of assets; 5) the capital required; 6) capital market conditions; 7) nature of management; 8) company size.

Asset structure reflects two components of assets outlined in its composition, which is current assets and fixed assets. Current assets are cash and other assets that can be realized into cash, sold, or consumed during the accounting period. While the fixed assets are tangible assets acquired in the form of ready-made or to be built first, used in operations and not intended for sale in the ordinary course of normal company and have a useful life of more than one year.

Weston and Brigham (2001) states that the company with high profit tend to use debt in low amounts. Industries with a high rate of return on investment using a relatively small debt. This is because the company is very likely to use retained earnings as a source of corporate funding.

According to Riyanto (2005) company size is the size of the company viewed from the value of equity, sales or total assets. Large firms are relatively more stable and better able to generate greater profits than the smaller companies. In addition, the larger size of the company, the greater the capital invested in various types of business, it will be easier to enter the capital market, and obtain a high credit rating

from creditors, all of which would greatly affect the level of profits that will be generated by company.

Ozkan (2001) in his study showed that the size, growth opportunities, profitability and non-debt tax shield negatively affect capital structure, while the positive effect of liquidity on capital structure. Barker and Wurgler (2002) shows that the Profitability does not affect the capital structure, firm size has positive effect on the capital structure, and market-to-book ratio and fixed assets affect the capital structure. Kehar J Baral (2004) showed that the size of the firm, growth rate, rate earnings, dividend payout, and debt service capacity showed a significant influence on financial leverage.

Results of research conducted in Indonesia produced by Mardiana (2003) found evidence that the asset structure, profitability, sales growth in the size of the company and significant effect on the capital structure of metal companies that went public in Jakarta Stock Exchange. SekarMayangsari (2001) shows the size of the company, net income, asset structure and working capital changes significantly affect external funding decisions. Prabansari and Kusuma (2005) concluded that the size of the company, business risk, growth in assets, profitability, and corporate ownership structure affect the capital structure simultaneously.

Putra (2005) concluded that growth, asset structure, and firm size has an influence on the capital structure. Prima (2007) prove the structure of assets and profitability may affect the capital structure simultaneously. Rakhmawati (2008) concluded that the size of the company and a significant positive effect on the capital structure partially, whereas for the variable profitability, asset structure, growth and sales taxes are not shown to significantly affect the capital structure. Jasirilyas (2010) showed that for the textile sector, profitability, asset structure has a significant influence on the capital structure, but not the size of the company. Hidayat (2012) showed that partially variables that affect the capital structure is the size of a large company means a company whose shares are widespread cause any expansion of the share capital will only have little effect on the possibility of loss of control of the more dominant of the company concerned.

From various methods for determining the capital structure, none of them can be considered perfect, until the need for sufficient information for making rational decisions with a positive outlook that we are able to determine the appropriate capital structure. Therefore, researchers tried to study some more about the variables that

affect the capital structure of a company's financial managers can develop an optimal capital structure to conduct research on the analysis of several factors that affect the capital structure of the property and real estate companies that go public in Indonesia Stock Exchange.

Based on theory presented by Weston and Brigham (2001) and Sartono (2004), sales growth is variables that affect the capital structure. The greater then sales growth, the greater the debt used by companies, but the smaller the growth rate of sales, then took less of debt in the company.

Method

Type of research used in this research is an explanatory research using quantitative approach. The populations in this study are all real estate and property companies listed on the Stock Exchange, as the company's capital structure and property real estate quite dynamic in the capital market with a sample size of about 13 companies. The analysis used multiple regressions.

Result

Multiple linear regression test is to determine whether the independent variables simultaneously and partially have a significant effect on the dependent variable, with hypothesis testing as follows:

Variable	Standardized Coefficients (B)	T	t tabel	Level of Sig ($\alpha=5\%$)	Description
Structure of Assets (X1)	0.319	2.312	1.7081	0.027	Significant
Profitability (X2)	-0.317	-2.319	1.7081	0.027	Significant
Company Size (X3)	0.505	3.673	1.7081	0.001	Significant
Sales Growth (X4)	0.002	0.016	1.7081	0.988	Not Significant
R = 0.617					
Adj. R Square = 0.308					
F = 5.225					
F table = 2.76					
Sign. F = 0.002					
α = 0.05					

Regression test is a test used to determine the effect of asset structure variable (X1), profitability (X2), company size (X3), sales growth (X4) and capital structure (Y) of property companies on the Stock Exchange. For more details, the pattern of linear multiple regression equation is as follows:

$$Y = 0.319X_1 - 0.317X_2 + 0.505X_3 + 0.002X_4$$

Based on the multiple linear regression equation, it can be seen that the influence of independent variables on the dependent variable is as follows:

1. $\beta_{x1} = 0.319$

The parameter values or regression coefficient is $\beta_{x1} = 0.319$. It shows that if 1 unit of asset structure variable increases the capital structure will increase by 0.319 units by assuming that profitability variables (X2), firm size (X3), and sales growth (X4) are fixed or *ceteris paribus*. This means that the greater the increase in the amount allocated to each component of current assets and fixed assets will result in increased capital structure.

2. $\beta_{x2} = -0.317$

The parameter values or regression coefficients is $\beta_{x2} = -0.317$ shows that if profitability variable increases by 1 unit then the capital structure will decrease by 0.317 units by assuming that the variable structure of assets (X1), firm size (X3), and Sales Growth (X4) are fixed or *ceteris paribus*. This means that the greater increase in profitability will decrease the amount of capital structure, because the property and real estate companies listed on the Stock Exchange tend to hold their earnings in the form of retained earnings to be used as a source of funding in the form of equity and instead of using debt.

3. $\beta_{x3} = 0.505$

The parameter values or regression coefficient is $\beta_{x3} = 0.505$. It shows that if firm size variable increases by 1 unit, then the capital structure will increase by 0.505 units by assuming asset structure variable (X1), profitability (X2) and sales growth (X4) are fixed or *ceteris paribus*. It can be explained that the total amount of assets owned pledged as collateral for the company to obtain debt because capital financing needs are quite large to make an investment in the field of construction in real estate and property project.

4. $\beta_{x4} = 0.002$

Sales growth variable has no significant effect on the capital structure. It means that any increase and decrease in sales growth do not result in the

company's capital structure for going up or down. It can be explained that the number of sales achieved by the company in property and real estate industry during the study period did not affect the size of the capital structure.

The result of the analysis on the coefficient of multiple determination (R^2) = 0.308 shows that 30.8% change in capital structure is due to changes in asset structure (X1), profitability (X2), company size (X3), sales growth (X4) while the remaining 69.2% is caused by other variables outside the observed variables.

Testing the second hypothesis in this study aims to prove the existence of the partial effect of asset structure, profitability, company size and sales growth variables on the capital structure of properties and real estate company listed on the Stock Exchange. Furthermore to see whether there is any partial effect, t test was used generated from multiple regression models.

The result of the analysis on the partial effect of profitability variable of capital structure on the property and real estate companies listed on the Stock Exchange shows that the value of -2.319 is larger (>) than t table 1.7081 with probability (p) of 0.027 which is smaller 0:05 ($P < 5\%$). These results show the partial effect of profitability of capital structure in real estate and property companies listed on the Stock Exchange.

The result of the analysis of the partial effect of firm size variable on capital structure of real estate and property companies that went public on the Stock Exchange shows the t value of 3.673 greater (>) than t table 1.7081 with probability (p) of 0.001 which is smaller 0.05 ($P < 5\%$). These results show the partial effect of firm size on capital structure on real estate and property companies listed on the Stock Exchange.

The result of the analysis on the partial effect of sales growth variable of capital structure on the property and real estate companies listed on the Stock Exchange show the t value of 0.016 which is smaller (<) than t table 1.7081 with probability (p) of 0.988 0:05 which is greater ($P > 5\%$). These results show that the sales growth partially has no effect on the capital structure of property and real estate companies listed on the Stock Exchange.

Third hypothesis testing is used to test the three dominant variables affecting the capital structure of properties and real estate company listed on the Stock Exchange. This hypothesis was tested based on the analysis of the value of t generated from multiple regression models among the variables of asset structure, profitability, company size and

sales growth that has the largest value of t . then the dominant variable affecting the company's capital structure in property and real estate companies listed on the Stock Exchange.

Based on the results of multiple regression analysis, it is found the evidence that firm size variable has the largest t value among other variables so it can be said that the company size is the most dominant variable affecting the capital structure in properties and real estate company listed on the Stock Exchange.

Conclusion

This research on the effect of asset structure (X1), profitability (X2), company size (X3), sales growth (X4) and capital structure (Y) on the property and real estate companies in Indonesia Stock Exchange using data obtained from 2009 to 2011 come to conclusions as the follows:

1. Based on the analysis result of the coefficient of multiple determination (R^2) = 0.308, it is revealed that 30.8% of capital structure of property and real estate companies listed on Indonesia Stock Exchange can be explained by the variables of asset structure (X1), profitability (X2), company size (X3), and sales growth (X4). On the other hand, the remaining 69.2% is explained by other variables outside the observed variables. In addition R (correlation) of 0.617 means asset structure variable (X1), profitability (X2), company size (X3), and sales growth (X4) simultaneously have quite strong correlation to the capital structure (Y).
2. The results of testing the first hypothesis suggests that the variable asset structure (X1), profitability (X2), company size (X3) and sales growth (X4) simultaneously have significant effect on the capital structure of property and real estate companies listed on Indonesia Stock Exchange. From the calculations, the value of F is 2.225 greater ($>$) than the F table which is 2.76 with a probability (p) of 0.002 under 0:05 ($P < 5\%$). According to the testing criteria, thus the null hypothesis (H_0) is rejected and the alternative hypothesis (H_a) is accepted. It means the variable asset structure (X1), profitability (X2), company size (X3), sales growth (X4) simultaneously and significant affect the capital structure variable (Y).
3. The results of testing the second hypothesis reveals that company size has a significant effect on the capital structure variable (Y). This conclusion is drawn based on the results of the study which indicate that company size (X3)

has a value of Standardized Coefficients (β) of 0.505 which is greater ($>$) if it is compared to asset structure variable (X_1) with a beta coefficient (β_{x1}) of 0.319, profitability (X_2) with a beta coefficient (β_{x3}) of -0.317 and sales growth (X_4) with a beta coefficient (β_{x4}) of 0.002. Therefore H_0 is rejected and H_a is accepted.

Suggestion

1. For the Property and Real Estate Companies Listed on Indonesia Stock Exchange

Financial manager should consider financing the assets arrangement which is useful for achieving the high level of profit from the expected sale and in accordance with the company size. In addition, debt needs to be carefully considered because if additional debt is too high can reduce company's financial performance. Stability of sales growth rate must be considered for generating profit.

2. For the Investor

Potential investors need to know the capital structure used as a source of funding whether the funding source is debt, retained earnings as internal funding or through the sale of shares. Using debt financing indicates that the company has a poor financial performance while financing using retained earnings and stock sales indicates that the company's financial performance is good.

3. For the Next Researcher

- a. The results of analysis would be more complete if variables assumed to affect the capital structure including corporate control, tax, market condition, internal condition and company's financial flexibility are included in the study.
- b. The objects of the study need to be expanded by involving all companies listed on Indonesia Stock Exchange so that the objects would be more extensive.

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